

BARNHILL CONTRACTING CO., CHOOSES CONSTRUCTION IMAGING

Barnhill Contracting Co., www.barnhillcontracting.com, Tarboro, N.C., was founded on highway construction, building the first farm-to-market road in North Carolina.

Today Barnhill Contracting's highway division offers infrastructure construction services in North Carolina, South Carolina, and Virginia. In addition, the company provides full-service construction, offering a wide range of services from preconstruction, to early site development, to final building completion.

Barnhill selected Construction Imaging, www.construction-imaging.com, Rocky Mount, N.C., for a wide variety of document management and workflow applications. The company is using Construction Imaging in conjunction with Computer Guidance, www.computerguidance.com, Scottsdale, Ariz., accounting and project-management software.

Why should you choose Construction Imaging for your organization's content management and workflow process needs? Just ask Scott Fisher, vice president of information services for Barnhill Contracting Co.

WHY DID YOU CHOOSE TO IMPLEMENT A CONTENT-MANAGEMENT SYSTEM?

FISHER: Operating in today's challenging economic environment, we realized our increasing need for increased operating efficiencies at all levels of our organization. With 1,100 employees, 11 permanent offices, 20 asphalt plants, and numerous temporary field offices, data organization, storage, and retrieval have become increasing difficult. Implementation of this type of solution will save us time and money by providing us a centralized repository of this data,

quickly and easily accessible across all departments as well as in the field. Disaster recovery was also a critical factor for us in that this would in turn protect all of our data in the event of an emergency or other disaster.

WHY DID YOU CHOOSE CONSTRUCTION IMAGING AS YOUR PROVIDER OF CHOICE?

FISHER: We selected Construction Imaging because of their expertise in the electronic content-management industry. We looked at other systems, however, after further due diligence we learned from other partners in our industry that the solution available from Construction Imaging easily interfaces with our current systems, with no learning curve on their part. Anyone who has been through a new system implementation knows that they are not fun; however, we look forward to this one because of our confidence in Construction Imaging. I know we will look back at this later and say, "Why didn't we do this 10 years ago?"

WHAT IS THE PROJECT PLAN FOR IMPLEMENTATION WITHIN YOUR BUSINESS UNITS?

FISHER: Well, we are going to start with accounts payable and invoice routing, payroll, then project management; no more papers jammed up in the file cabinets! In later phases, we will include HR (human resources), including employee records, workers compensation documentation, then fleet maintenance records. We are also looking forward to being able to send information electronically from the field, all of which will be tremendously helpful with our compliance reviews in that all of the information will be readily available and accessible.

SO WHERE DO YOU FORESEE THE GREATEST ROI (RETURN ON INVESTMENT)?

FISHER: Definitely in workflow process improvement, since all moving of paper will now be electronic. Managers and executives will be able to retrieve information instantly from their keyboard versus requesting it from someone. This will also reduce our challenges with file storage and version control.

HOW DOES THE INTEGRATION WITH YOUR CURRENT SYSTEMS PLAY INTO YOUR ROI?

FISHER: Integration is huge. It is the primary reason we selected Construction Imaging as our provider. We will be able to see images, documentation, and information from both accounting and project-management systems as if it is all in one.

WHAT ARE YOUR FUTURE PLANS FOR USING CONSTRUCTION IMAGING TECHNOLOGY?

FISHER: While we have purchased many of their modules as part of our initial project, as they come out with new products and services, we will definitely be looking at them. We will be partnering with Construction Imaging for a long time.

CONSTRUCTION IMAGING

Construction Imaging automates cumbersome manual processes for more than 500 construction and property-management firms across North America.

Recognized as the industry leader for document imaging, management, and workflow applications, Content Manager integrates seamlessly with Sage Timberline Office and Sage Timberline Enterprise from Sage, www.sagecre.com, Beaverton, Ore., Viewpoint Construction Software, www.viewpointcs.com, Portland, Ore., JD Edwards from Oracle, www.oracle.com, Redwood Shores, Calif., Computer Guidance Corp., and all other accounting and project-management systems used by contractors, property managers, and materials vendors.

Clients leverage Content Manager to efficiently process orders, invoices, RFIs (requests for information), change orders, forms, timesheets, employee files, reports, and many other paper or electronic documents. •



“WHEN YOU TALK TO THEM, YOU KNOW THAT THEY KNOW WHAT THEY ARE DOING; THEY KNOW IT WELL AND THEY ARE READY TO DO IT.”

SCOTT FISHER, BARNHILL CONTRACTING CO.